

Message Text

UNCLASSIFIED

PAGE 01 STATE 197304

66

ORIGIN EB-07

INFO OCT-01 ARA-10 IO-13 ISO-00 COME-00 STR-04 H-02 OMB-01

TRSE-00 CIAE-00 INR-07 NSAE-00 SS-15 INRE-00 /060 R

DRAFTED BY EB/OT/GCP:RLANDERS:DI

APPROVED BY EB/OT/GCP:SAHMAD

ARA/BR:TSHUGART (PHONE)

ARA/MEX:HLANE (PHONE)

EB/OA/AVP:SKEITER (PHONE)

COMMERCE:NMORGAN (PHONE)

STR:BSTEINBOCK (PHONE)

----- 063424

O 092145Z AUG 76

FM SECSTATE WASHDC

TO AMEMBASSY BRASILIA IMMEDIATE

AMEMBASSY MEXICO IMMEDIATE

INFO AMCONSUL RIO DE JANEIRO IMMEDIATE

USMISSION GENEVA

UNCLAS STATE 197304

E.O. 11652: N/A

TAGS: ETRD, BR, MX

SUBJECT: RESTRICTIONS ON IMPORTATION OF U.S. LIGHT
AIRCRAFT INTO MEXICO AND BRAZIL

REFS: (A) STATE 174173; (B) MEXICO 9435 (NOTAL)

1. WE HAVE JUST LEARNED THAT RUSSEL MEYER, CHAIRMAN AND
CHIEF EXECUTIVE OFFICER OF THE CESSNA AIRCRAFT COMPANY,
WILL BE IN WASHINGTON ON AUGUST 12 TO DISCUSS THE SUBJECT
RESTRICTIONS WITH SENATOR PEARSON'S OFFICE. PEARSON'S
OFFICE HAS INVITED US TO PARTICIPATE IN THAT MEETING AND
WE WILL THEREFORE NEED THE INFORMATION REQUESTED REFTEL A
BY COB AUGUST 11.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 197304

2. SUBSEQUENT TO THE TRANSMITTAL OF REFTEL A WE RECEIVED

ANOTHER LETTER FROM MEYER IN WHICH HE REFINED HIS CHARGES. HE NOW CLAIMS THAT THERE HAVE BEEN NO NEW IMPORT PERMITS ISSUED BY THE GOM FOR THE LAST 9 MONTHS OR BY THE GOB TO AMERICAN FIRMS EXCEPT TO PIPER, FOR THE PAST 20 MONTHS, ALTHOUGH A FEW PLANES HAVE BEEN IMPORTED UNDER PERMITS ISSUED IN 1974. HE SAYS THAT EXPORTS TO BRAZIL, AGAIN EXCEPTING PIPER, DROPPED FROM OVER 40 MILLION DOLLARS IN 1974 TO 5 MILLION DOLLARS IN 1975 AND TO LESS THAN

1 MILLION DOLLARS IN 1976 AND THAT THE PIPER EXPORTS HAVE BEEN IN THE FORM OF KITS WITH A DECREASING AMOUNT OF U.S. MANUFACTURED MATERIAL. MEYER ALSO CLAIMS THAT A BRAZILIAN FIRM WILL SOON MAKE ITS FIRST EXPORT SALE TO THE UNITED STATES AND THAT THE MANUFACTURE OF THE PLANES IS HEAVILY SUBSIDIZED BY THE GOB WHICH ALSO IS PROVIDING CONCESSION-ARY FINANCING FEATURING NO DOWN PAYMENTS AND A SIX MONTH INTEREST HOLIDAY. IN ADDITION TO THE INFORMATION REQUESTED REFTEL A, WE WOULD APPRECIATE A RESPONSE TO THESE NEW CLAIMS AND AN INDICATION FROM BOTH BRASILIA AND MEXICO CITY AS TO WHETHER OR NOT RESTRICTIONS ARE BEING ADMINISTERED DISCRIMINATORILY. HABIB

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, COMMERCIAL AIRCRAFT, TRADE DISCRIMINATION
Control Number: n/a
Copy: SINGLE
Draft Date: 09 AUG 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE197304
Document Source: CORE
Document Unique ID: 00
Drafter: RLANDERS:DI
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760306-0820
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760871/aaaackdb.tel
Line Count: 82
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE 174173, 76 MEXICO 9435
Review Action: RELEASED, APPROVED
Review Authority: SmithRJ
Review Comment: n/a
Review Content Flags:
Review Date: 02 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <02 APR 2004 by ReddocGW>; APPROVED <06 JAN 2005 by SmithRJ>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: RESTRICTIONS ON IMPORTATION OF U.S. LIGHT AIRCRAFT INTO MEXICO AND BRAZIL
TAGS: EAIR, ETRD, MX, BR, US, CESSNA AIRCRAFT CO
To: BRASILIA
MEXICO
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006